

FCS COUNCIL OF PRESIDENTS PRIORITIES



CONSERVE

the Florida College System Program Fund

During this difficult economy, Florida colleges are here and ready to train the unemployed. Florida colleges serve as the primary source of workforce education in every county throughout Florida.

INVEST

Continuously in the Florida College System Infrastructure

We now offer many classes online because of the pandemic, but Florida Colleges still need classroom and lab space for many degrees, such as law enforcement and health science programs. The FCS seeks renewed investment in Public Education Capital Outlay allocation in the amount of 22%, equaling \$37.6m for Maintenance and Repairs and \$13M for specific projects.



MAINTAIN

Funding for the Complete Florida Plus Program

For more than eight years, the Florida Legislature has funded the Complete Florida Plus Program which supports vital services Floridians utilize in higher education, such as:



Maintenance of the state's online catalog of distance learning courses and degree programs



Provision for statewide advising services and support



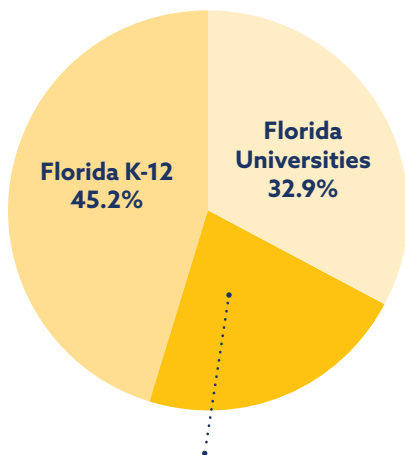
Administration of the Florida Academic Library Services Cooperative

FCS COUNCIL OF PRESIDENTS PRIORITIES



INVEST IN FLORIDA'S COLLEGES THROUGH PECO

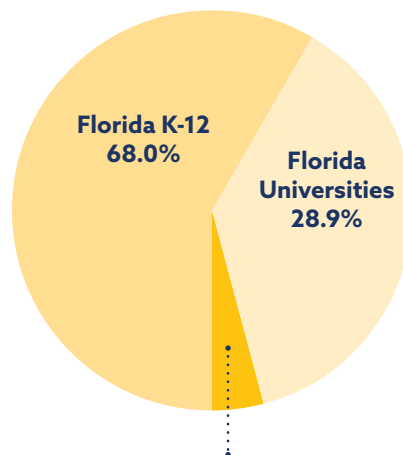
PECO Average Allocations:
2012-2018



Florida College System

21.9%

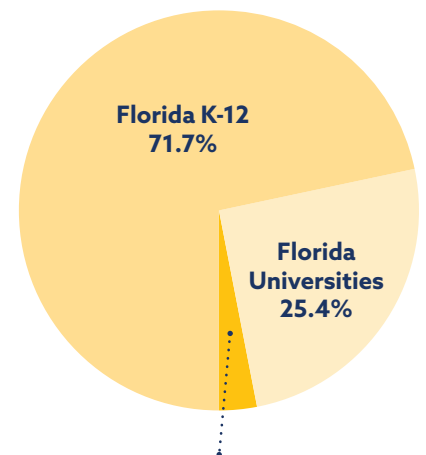
PECO Allocations:
2019-2020



Florida College System

3.1%

PECO Allocations:
2020-2021



Florida College System

2.9%

PREPARE AND PROTECT FLORIDA'S WORKFORCE



Police Officers



Firefighters



EMT



Computer
Information
Systems



Aerospace



Teachers



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Dental Hygiene



Business and
Organization
Management



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ASSOCIATION OF FLORIDA COLLEGES
Florida College System Council of Presidents'
Meeting Minutes

December 11, 2020

1.0 CALL TO ORDER

President Joe Pickens called the December 11, 2020, Florida College System Council of Presidents' Business Meeting to order at 1:04 p.m.

2.0 Quorum Check

Marsha Kiner, Association of Florida Colleges Interim Executive Director, took roll of the Presidents on the Zoom. The following were present on the Zoom:

President Greg Haile
President Sarah Clemmons
President Jim Henningsen
President Tom LoBasso
President Jeff Allbritton via proxy Dr. Gina Doeble
President John Avendano
President John Holdnak
President Ken Atwater
President Tim Moore
President Stan Sidor
President John Grosskopf
President Devin Stephenson
President Tim Beard
President Ed Meadows
President Angela Falconetti
President Paul Broadie
President Georgia Lorenz
President Tom Leitzel
President Joe Pickens
President Tonjua Williams
President Jim Murdaugh

3.0 Council of Presidents Minutes

3.1 Council of Presidents Zoom Business Meeting Minutes – October 16, 2020

Action: *Upon a motion by Dr. Lorenz and a second by Dr. Holdnak, the October 16, 2020, Council of Presidents' Zoom Business Meeting Minutes were adopted as presented.*

4.0 Report of the Chair

President Joe Pickens stated that he and Dr. Falconetti, Policy and Advocacy Chair, will continue to meet with Association of Florida Colleges leadership, the Association of Florida Colleges Legislative Committee, and Legislators in preparation for the

2021 Legislative Session. He plans to present to the legislative agenda to the Council in January 2021.

5.0 Report of the Chancellor, Division of Florida Colleges

Chancellor Kathy Hebda shared a brief update from the Division of Florida Colleges. She shared that the Division will be opening the rule on Textbook Affordability in the spring. Chancellor Hebda shared the next State Board of Education meeting will be on January 13, 2021, at Daytona State College. President Pickens stated that he is scheduled to be in Tallahassee at that time and asked Dr. LoBasso, Daytona State College President to represent the Council on his behalf. Dr. LoBasso agreed.

Chancellor Hebda shared that she would be sending out a report that details upcoming deadlines. Chancellor Hebda referred to a recent article published in, Inside Higher Ed, highlighting the success of the Florida College System as shown in a recent study on developmental education.

President Pickens referred to a previous discussion with Chancellor Hebda about the ability to transfer funds from Fund 7 to Fund 1. He stated that the presidents would like the flexibility should it be available in case of need. Chancellor Hebda shared that the flexibility of moving the funds had been allowed previously during the pandemic. She suggested that a good way to look at the situation would be to monitor what is going on in colleges' budgets and revisit the transfer if it appears to be needed.

6.0 Report of the Chancellor, Division of Career and Adult Education

Chancellor Henry Mack shared a brief update from the Division of Career and Adult Education. He referred to Awaiting Limited Access which is related to the Perkins allocations. He reminded the Council that in September 2020 a statewide board group had convened to investigate the matter of FCS students who have signaled an intent to enroll in a career and technical education program, but formal enrollment had not yet been realized. The board had worked to define the implications for financial aid. He shared that the Department is still in conversation with the US Department of Education, Office of Financial Aid, about the new definition implications for financial aid eligibility. He anticipates having an answer back soon.

Chancellor Mack reported that the CTE Audit is now complete. A statewide review of all 1,200 CTE programs was performed. Programs that failed to meet benchmarks in either market demand or in terms of institutional performance, were sent down for local review.

Travis Jordan, Statewide Director, Career & Technical Education Outreach & Recruitment, shared a presentation on the recent, Get There Campaign, which was launched by the Division. The campaign was aimed to promote workforce education from a state and local perspective.

7.0 Facilities Lease Agreement with Tallahassee Community College for the AFC Legislative Committee

President Joe Pickens presented the Facilities Lease Agreement to the Council. The Facilities Lease Agreement can be found in the Meeting Materials packet on the AFC

website. Marsha Kiner, AFC Interim Executive Director stated that the lease is a continuation from the previous year. The lease runs from January 4, 2021 through April 30, 2021 and the rent is due in full prior to occupancy at \$700 a month plus a 7.5% sales tax. In total, the amount will equal just over \$3000. The space is primarily utilized by the college lobbyists.

Action: *Upon a motion by Dr. Atwater and a second by Dr. Henningsen the Facilities Lease Agreement with Tallahassee Community College for the AFC Legislative Committee was adopted unanimously. Dr. Murdaugh, President, Tallahassee Community College, recused himself from the vote.*

8.0 COP Committee and Work Group Reports

8.1 Articulation Coordinating Committee

Dr. Stan Sidor reported that the Committee recently met on November 19, 2020.

8.2 Distance Learning Committee

Dr. Stan Sidor reported that the Committee is currently working on recommendations that were shared after the Committee's presentation at the previous Council meeting.

8.3 Florida College System Risk Management Consortium

Dr. John Holdnak shared that he would be sending out some documents with more information. He shared that it is projected that insurance prices will increase along with Workers' Compensation.

8.4 Media and Public Relations Committee

Dr. Tom Leitzel asked Logan Lewkow from the Moore, to share an update on behalf of the Committee. Mr. Lewkow shared that he has been working with the Legislative Committee and Chancellor Hebda's office on material for the upcoming Legislative Session. Mr. Lewkow reported that the FundFLColleges.com landing page will also be updated to reflect the legislative priorities of the Florida College System.

President Pickens stated that he and President Haile would like to meet with Mr. Lewkow soon in regard to an equity initiative.

9.0 COP Support Council Reports

9.1 Council of Instructional Affairs

Dr. Brittany Snyder shared an update from the Council of Instructional Affairs. A submitted report is available in the Meeting Materials packet on the AFC website.

9.2 Council of Student Affairs

Ms. Eileen Storck briefly shared an update from the Council of Student Affairs. Dr. Stork reported on the findings from a recent CSA survey. Dr. Beard requested that the results be shared with the Council. AFC will forward the email once received.

9.3 Council of Business Affairs

Dr. Heather Bigard shared a brief update from the Council of Business Affairs. The rising cost of unemployment rates is currently a big topic for the Council.

9.4 Florida Council for Resource Development

Mr. Cleve Warren shared an update for the Florida Council for Resource

Development. A submitted report is available in the Meeting Materials packet on the AFC website.

9.5 Council for Workforce Education

There was no update from the Council for Workforce Education.

9.6 AFC Legislative Committee Update (college staff lobbyists)

Ms. Jessica Kummerle thanked the Council for approving the Facilities Lease Agreement to allow the college lobbyists a space to meet during Legislative session, especially with meetings being very limited this year. Ms. Kummerle reported that, as of now, in the House, only one staff member per Legislator is allowed. She has not heard about the Senate.

Ms. Kummerle has created spreadsheets of current Legislative Committee Assignments. She plans to share the spreadsheet with the Council.

10.0 Florida College System Activities Association

Dr. Stan Sidor asked Ms. Kelly Warren to present on behalf of the FCSAA.

10.1 Appointment of new COP Rep to FCSAA Executive Committee

Ms. Warren shared that Dr. Avendano has been nominated to represent the COP to the FCSAA Executive Committee.

Action: *Upon a motion by Dr. Moore and a second by Dr. Holdnak, the nomination for Dr. Avendano to represent the COP to the FCSAA Executive Committee was approved unanimously.*

10.2 Council for Athletic Affairs Spring 2021 COVID plan

Ms. Warren shared that the revised Council for Athletic Affairs Spring 2021 COVID plan could be found in the Meeting Materials packet. Ms. Warren detailed the revised language. Ms. Warren shared that Matt Ennis, CAA Chair was also present to answer any questions in regards to the plan presented.

President Pickens called for a motion of the plan as presented.

Action: *Upon a motion by Dr. Clemmons and a second by Dr. Lorenz the Council for Athletic Affairs Spring 2021 COVID plan was presented for further discussion and a vote by the Council.*

Dr. Lorenz asked for clarification on the different testing for indoor and outdoor sports. Ms. Warren confirmed that all athletes will need to present a negative test result upon returning to school in January 2021, from that point forward, testing would be handled on an as needed basis. Dr. Moore asked if this matter could be revisited as needed. Dr. Meadows asked for clarification on the questions that are asked during the pre-screening questionnaire to the athletes of opposing schools. Ms. Warren confirmed that they would be asked the same questions during the pre-screening questionnaire.

Dr. LoBasso presented an amendment to have weekly minimum random COVID testing for athletes participating indoor sports. He suggested 50% of players for basketball and either the same or 25% of players for volleyball.

Action: *Upon a motion by Dr. LoBasso and a second by Dr. Murdaugh the amendment to require weekly random COVID testing of athletes, 50% for basketball teams and 25% for volleyball teams, was brought forward for a vote*

by the Council.

Dr. Holdnak raised the concern that an infected athlete may not be tested if testing is done at random. Dr. LoBasso stated that it would be a higher likelihood of success. Dr. Moore asked what type of test would be used. Dr. Leitzel raised the concern that test kits are not readily available in all areas of the state and even if they are, the ability to receive rapid results, especially in rural areas, may present further problems. President Pickens asked about the state of an athlete who is awaiting test results prior to game. Dr. LoBasso stated that unless an athlete is symptomatic, then nothing changes unless a positive result is found from the random testing.

President Pickens called for a roll call vote on just the amendment presented by Dr. LoBasso. Dr. Lorenz asked if the amendment would create a new bullet point in the COVID plan for indoor sports, to distinguish it from outdoor sports. She also commented that being a school with no indoor sports she didn't feel comfortable voting on an issue that would be imposing on other schools. Ms. Warren shared that CAA is concerned about colleges who would lack the financial ability to require mandatory testing and/or access to the tests. Such a burden would likely prevent some schools from being able to participate in indoor sports. Mr. Ennis added that a majority of colleges are using a symptom based COVID testing strategy. Mr. Ennis asked for clarification on the amendment, would it require only athletes to be tested or staff as well. Dr. LoBasso replied that it would only apply to athletes. President Pickens asked Ms. Kiner to conduct a roll call vote on the amendment as presented by Dr. LoBasso. The results of the vote are listed below:

7 Nay

5 Yay

5 Abstained from voting

Action: *Upon conducting a roll call vote, the amendment to require weekly random COVID testing of athletes, 50% for basketball teams and 25% for volleyball teams did not pass.*

President Pickens called for a vote on the original motion to accept and adopt the Council for Athletic Affairs Spring 2021 COVID plan as presented in the Meeting Materials packet.

Action: *The motion by Dr. Clemmons that was seconded by Dr. Lorenz to accept the CAA Spring COVID plan was adopted by a majority of the votes. There was one opposing vote.*

11.0 Association of Florida Colleges Report

Mr. Matthew White reported to the Council that this would be his final report of his AFC Presidency. He introduced the 2021 AFC President Mr. Ray Coulter from Palm Beach State College.

12.0 Announcements/Other Business

There was no other business for discussion.

13.0 ADJOURN

President Pickens adjourned the December 11, 2020, Florida College System Council of Presidents' Zoom Business Meeting at 3:06 p.m.

DRAFT



ST. JOHNS RIVER STATE COLLEGE

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EQUAL OPPORTUNITY/EQUAL ACCESS COLLEGE

MEMORANDUM

DATE: January 8, 2021

TO: FCS Council of Presidents

FROM: President Joe H. Pickens

SUBJECT: Nominations for Vice Chair Elect and Parliamentarian for
Remainder of FY 2020-2021

The **Bylaws of the Florida College System Council of Presidents** were amended at the COP Meeting on August 28, 2020, to establish the offices of Vice Chair Elect and Parliamentarian. A copy follows for your review.

Please consider who to nominate for both offices. If you are interested in volunteering, please let us know. We will discuss this at the January 15th COP Business Meeting and we will vote at the February 19th Meeting.

Both offices need to be filled through the remainder of this fiscal year June 30, 2021. In May, nominations for the offices will be discussed for the 2021-2022 fiscal year.

BYLAWS OF THE FLORIDA COLLEGE SYSTEM COUNCIL OF PRESIDENTS

ARTICLE I - NAME AND MEMBERSHIP

Section 1. Name

The name of the council shall be The Florida College System Council of Presidents, hereinafter referred to as "The Council of Presidents" or "The Council."

Section 2. Membership

The membership of the Council of Presidents shall be comprised of the President of each college of the Florida College System. The Florida College System is a single system of twenty-eight public colleges authorized to offer certificates, associate and baccalaureate degrees.

ARTICLE II - PURPOSES AND RESPONSIBILITIES

Section 1. Purposes

The Council of Presidents shall serve as the deliberative body on issues and matters of concern to Florida's public college system and will provide information, as it deems appropriate, to the State and Federal Executive and Legislative branches and to the Chancellor of the Florida College System, the Commissioner of Education, the State Board of Education and other public and private entities and individuals as appropriate. The purposes of the Council shall be:

- To develop a strong sense of unity and purpose among Florida's public system of colleges to promote the value of the colleges to the economic, social and cultural development of the State of Florida.
- To advise and advocate to the State and Federal Executive and Legislative branches and to the Chancellor of the Florida College System, the Commissioner of Education, the State Board of Education and other public and private entities and individuals on behalf of Florida's public colleges.
- To propose an annual legislative budget request for the Florida College System.
- To develop and advocate, in cooperation with appropriate entities, a legislative agenda for the Florida College System.
- To develop and advocate policy recommendations regarding statewide public college issues.
- To direct and coordinate the work of the Councils of Instructional Affairs, Student Affairs, Resource Development and Business Affairs, and other constituent councils or commissions created by the Council.
- To oversee the coordination of statewide functions, such as risk management and co-curricular and intercollegiate athletics, that benefit the Florida College System.

- To maintain close working relationships with the state university presidents, the independent college presidents, the school boards, the superintendents of schools and other public and private entities and individuals
- To support the professional development of Florida's College System presidents and trustees.

Section 2. Responsibilities

The Council of Presidents may provide recommendations to public and private entities and individuals including the Chancellor of the Florida College System, the Commissioner of Education and the State Board of Education regarding necessary statewide coordination in all aspects of public college operations. The members of the Council of Presidents shall serve as the Board of Directors of the Florida College System Risk Management Consortium (participating members only), the Florida College System Activities Association and shall serve as members of the Policy and Advocacy Committee, an official committee of the Association of Florida Colleges. The Council of Presidents may establish and oversee additional councils and committees as deemed necessary to carry out its duties and responsibilities. The Council of Presidents shall provide orientation to presidents new to the system and shall expect members to participate in a manner consistent with its bylaws and recommendations.

The Council of Presidents recognizes the Council for Instructional Affairs, the Council of Business Affairs, the Council of Student Affairs, the Council for Workforce Education, and the Florida Council for Resource Development as continuing subordinate councils and shall direct and monitor their work and the work of their subcommittees in furthering the Council's purposes. All recommendations from these councils shall be submitted to The Council of Presidents for consideration, review and approval, or other appropriate action. Additional committees may be established by the Council of Presidents to report to either The Council of Presidents or to its approved subordinate councils. The Council of Presidents recognizes the Association of Florida Colleges as its administrative agent.

ARTICLE III - MEETINGS

Section 1. Regular Meetings

The dates and times for regular Steering Committee and business meetings shall be established and published by The Council of Presidents to its members, and to other interested parties. There will be a minimum of 6 face to face meetings each year with other meetings being held virtually. All meetings will have the opportunity to have virtual access for the purpose of members able to engage in discussion and voting. The Chair shall be authorized to change the time and place of regular meetings as may be necessary to avoid conflicts and may cancel meetings. Written notice of steering and business meetings shall be given.

Section 2. Special and Emergency Meetings

Special meetings may be called by the Chair, or upon a written request signed by at least one-half of the members of the Council of Presidents. Emergency meetings may be called by the Chair of the Council of Presidents. Written notice of such meetings shall be given.

Section 3. Voting at Regular, Special and Emergency Meetings

Only the Members of the Council of Presidents shall have authority to vote on any matter presented to the Council. No proxies will be considered for quorum or voting.

ARTICLE IV - ORGANIZATION

Section 1. Officers

The officers of The Council of Presidents shall be the Chair and the Vice-Chair.

Section 2. Steering Committee

The Steering Committee shall consist of a Chair, Vice-Chair, six members-at-large elected by The Council, and one appointed position which may be filled at the option of the Chair by a member appointed by the Chair, or which may remain vacant. The Vice-Chair from the previous year shall serve as the new Chair for a one-year term. A new Vice-Chair shall be elected each year by a vote of the entire Council membership, and shall serve a one-year term. The six members-at-large shall serve staggered two-year terms. Three of the six members-at-large shall be elected each year. The appointed members shall serve for a one-year term only. All terms shall begin in June of each year and end in May of the appropriate year.

The Steering Committee shall be responsible for assisting the Chair in setting the agenda. The Chair shall be the key contact for the Council and may consult the Steering Committee for advice to the extent possible.

Section 3. Policy and Advocacy Committee

The Policy and Advocacy Committee shall consist of all Council of Presidents members and the CEO of the Association of Florida Colleges, as outlined in the AFC Bylaws, may request that the AFC hire staff, if deemed appropriate, who will provide ongoing staff support for the Committee and the Council. Staff will take direction from the Council chair and the Chair of the P&A Committee (Council Vice-Chair), and shall be responsible for policy development, issues development and research, legislative advocacy and other duties as may be assigned. Each year the organization will put forth a Policy and Advocacy Agenda for the upcoming Legislative year no later than September 30th. The entire voting membership will have the opportunity to vote on this agenda. A super majority of 60% of membership (17 presidents) shall be required to approve the Policy and Advocacy Agenda. The Council Presidents in consultation with the P & A Chair may designate a P & A Workgroup with a Chair and members who shall work in support of the Council of Presidents to carry out its annual legislative platform.

Section 4. Election of Vice-Chair and Steering Committee Members and Organization Structure

In May of each year, and in addition to a nomination submitted by the Steering Committee, the Chair shall invite nominations from the Council and volunteers for election to the office of Vice-Chair and Vice Chair-elect. All nominations and offers of service shall be certified by the Chair on a written ballot. No later than June 30 annually, all members of the Council of Presidents shall vote by written ballot to choose a new Vice-Chair. Each member of the Council shall have one vote.

Also, no later than June 30 of each year, the Council of Presidents shall hold an election for the three Steering Committee member-at-large positions for which the two-year term is ending. The

member should consider such issues as gender, race, size of institution and geographic diversity in voting for Steering Committee Members. The members who receive votes shall be ranked by the number of votes received and the three members with the highest number of votes shall serve as Steering Committee members-at-large for a two-year term.

The organization shall select a Parliamentarian each year as part of the Executive Council of the organization. Roberts Rules of Order and Parliamentarian will be the final decider in any procedural issues that are challenged by its membership.

Section 5. Chair, Vice-Chair and Standing Committees

The Chair shall preside at all meetings and shall serve as spokesperson of the Council of Presidents and liaison with the Chancellor of the Florida College System, the Commissioner of Education, and State Board of Education. The Chair shall appoint members to serve on The Council of Presidents committees and as liaison to other groups and organizations. The Chair shall appoint members who will chair standing committees to oversee the Florida College System Risk Management Consortium and the Florida Community Colleges Activities Association. With the advice and consent of The Council of Presidents, the Chair shall appoint committees as deemed necessary. Membership of these committees should reflect the gender, race, and geographic diversity of The Council of Presidents. The Chair may appoint other ad-hoc committees as may be necessary. The Vice-Chair shall preside at meetings in the absence of the Chair.

Section 6. Order of Business

The order of business for regular meetings shall be as follows: 1) Call to Order; 2) Quorum check/Roll Call; 3) Approval of previous minutes; 4) Report of the Chair; 5) Report of the Chancellor, Division of Florida Colleges; 6) Report of the Chancellor, Workforce Education; 7) Work Group Reports/Councils Reports; 8) Reports of the Association of Florida Colleges, the Florida College System Activities Association and Other Organizations; 8) Adjournment.

Other matters for the agenda should be forwarded to the Chair ten (10) days prior to the date of regular meetings. There must be 48-hour notice of the action items on business agenda or for emergency actions. This notice will be sent via email or written request as an action item to each President. A formal vote will be taken for each action item with specific notations of who voted in favor or against action items. The current Chairperson of the COP and/or the P&A Chair after consulting with the steering committee will be the only individuals allowed to request emergency actions and votes from the organization. All other agenda items and action items of the organization can be placed on an agenda by an eligible council member.

Section 7. Minutes of Meetings

The Chair, or designee, shall provide for minutes of each meeting and shall maintain the minutes of all regular and special meetings. The Chair, or designee, shall maintain a file of the minutes for a period of at least seven years. The minutes shall be distributed by the Chair to each member and to the Chancellor at least one week prior to the date of each regular meeting.

Section 8. Quorum

A quorum for The Council of Presidents shall consist of a majority of the members of the Council, including designees as specified in Article III, Section 3 of the Bylaws. A quorum for any committee of The Council shall consist of a majority of $\frac{1}{2}$ of the membership plus one. The business of The Council of Presidents, or other committees, may be conducted by conference telecommunications

devices or other electronic means, provided the quorum requirements are met and reasonable notice is provided to the Council with appropriate agenda(s). Written minutes shall be kept of such meetings. When the members of the Council convene as the Board of Directors of the organizations cited in Article 11, Section 2, a majority of the Board shall constitute a quorum.

Section 9. Bylaws Amendments

Amendments to these bylaws may be made in emergency situations by unanimous vote of all members present at any regular meeting, or by majority vote of the members present at a regular meeting in response to a motion to amend lodged at a previous regular meeting.

Approved by The Council of Presidents – September 28, 2001

Revised by The Council of Presidents – September 10, 2009

Revised by The Council of Presidents – September 9, 2011

Revised by The Council of Presidents----October 12, 2012

Revised by The Council of Presidents – June 11, 2018

Revised by The Council of Presidents – August 28, 2020

January 6, 2021

President Joe Pickens
Chair
Association of Florida Colleges, Inc. / Council of Presidents
1725 Mahan Dr.
Tallahassee, Florida 32308

Dear President Pickens:

Thank you very much for your interest in The Southern Group of Florida, Inc. (The Southern Group). We appreciate the opportunity to provide lobbying services to Association of Florida Colleges, Inc. (AFC) in Florida. The Southern Group is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we represent AFC before Legislative and Executive branches of Florida government pursuant to the Scope of Services attached. The team of The Southern Group's lobbyists in will be available to advance AFC's interests. You may wish to review in detail the qualifications of the team at www.thesoutherngroup.com. However, in order to ensure that your needs are efficiently and fully addressed, I will be the primary contact for this representation. If I should ever be unavailable, I would encourage you to contact David Shepp, Chris Dudley, Laura Boehmer or Sheela VanHoose.

In exchange for these services, AFC has agreed to pay The Southern Group, \$7,500 per month beginning on February 1, 2021 and ending on January 31, 2022. The Southern Group will send an invoice on the first of each month for the current month's services and payment is due by the end of each month. For your convenience, payment may be remitted via ACH or wire transfer. If you are interested in either of these payment options, please indicate so on the enclosed client information form and someone from our accounting team will follow up with you. Otherwise, all payments should be remitted to P.O. Box 10570, Tallahassee, FL 32302. Costs directly attributable to the performance of this work will be billed in addition to the monthly retainer, and these costs may include travel, lobbyist registration fees, and other expenses incurred on AFC's behalf. No monthly costs that in the aggregate exceed \$500 will be incurred without your prior approval. Also, by signing below, you agree that you will complete any forms necessary to comply with lobbyist registration requirements under Florida law that may arise as a result of our representation of AFC during the term of this contract or after its termination should reporting periods overlap.

Please be aware that Florida has a lobbying fee disclosure law that requires quarterly disclosure of fees. Please review the attached fee disclosure form to fully understand this regulatory requirement and ensure that you agree with the information we will be submitting to comply.

It should also be noted that The Southern Group has affiliated offices in other states and within the state of Florida. In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of The Southern Group to keep confidential within each office all information about your business interests and strategies.

I believe the above reflects our understanding. If it does, please sign this agreement and return with the completed client information, which is enclosed. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist AFC in any way.

Sincerely,



Seth McKeel

Enclosures

For Association of Florida Colleges, Inc.

Date

Scope of Services:

The Consultant shall execute a strategy to be approved and assigned by the AFC Council of Presidents (AFC/COP) via the AFC Policy and Advocacy Committee, and in coordination with the AFC CEO/Executive Director and AFC Legislative Committee. The Consultant, utilizing personnel and resources of its firm, shall lobby and provide governmental consulting to the legislative and executive branches of government more specifically described below:

1. With the client acknowledging the state budgetary challenges posed by the Covid-19 pandemic, The consultant shall provide lobbying and governmental consulting services aimed at preventing additional funding reductions, and in general advancing the annual AFC/COP Legislative Budget Request, and specific appropriations in the annual General Appropriations Act, and Public Education Capital Outlay funding for college facilities;
2. Assist the colleges in advocacy efforts advancing the AFC/COP positions on policy issue(s) as determined by the AFC/COP impacting the Florida College System. This includes system-wide policy issues as they emerge or as needed.

Specific duties to be conducted under the terms of this contract include but are not limited to:

1. Provide a strategy for advancing the annual AFC/COP Legislative Budget Request (LBR);
2. Participate in meetings/conference calls as needed with the Council of Presidents, AFC Policy and Advocacy Committee, and/or AFC CEO/Executive Director
3. Report on legislative meetings, as needed and requested, related to legislation being monitored;
4. Arrange meetings for The Chair or Vice Chair of the COP or their designee as requested with legislators, legislative staff, and executive branch officials to discuss AFC/COP issues and concerns;
5. Provide political analysis of legislative and executive decisions as requested;
6. Assist with identifying visitors and speakers for AFC events as needed;

From: Chauncey Fagler <CFagler@fcsrmc.com>

Sent: Thursday, January 7, 2021 11:14 AM

8.3

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Subject: [EXTERNAL] IMPORTANT PROPERTY CASUALTY INSURANCE INFORMATION for Consortium participating colleges

**** EXTERNAL EMAIL ****

Presidents and Business Officers,

Please see below important Property & Casualty insurance information for Consortium participating colleges.

We need to prepare for a significant increase in the property insurance premium rates on March 1, 2021. World-wide rates increases, in addition to our experience with 3 hurricanes and a sinkhole over the last few years have led to this increase. Gallagher, our insurance broker, continues negotiations on the 2021 property renewal. The next Operations Committee meeting is scheduled for January 22, 2021 where the formal renewal proposal will be reviewed.

Please contact FCSRMC or an Operations Committee member with questions.

Thanks, Chauncey and team

- a. As we entered 2020, a number of factors were impacting the insurance marketplace:
 - i. First, there was a substantial increase in the number of large weather-related loss events;
 1. Estimated FCSRMC property losses to carriers 2017-present \$93.1M vs. premium of \$48.9M for the same period
 - ii. Second, interest rates were at historical lows; and
 - iii. Third, the industry was dealing with a rapidly increasing loss trend in liability lines.

Each of these factors helped drive up prices and reduced coverage availability. Unfortunately, all of these conditions still exist today. Add to all these factors a global pandemic and the related economic fallout, and the market is experiencing a high sense of uncertainty.

This uncertainty is contributing to the feeling that this is a time where the market has entered into a new phase of recalibration. Many would call this recalibration a hard market for certain lines of coverage and industries in the U.S.

- b. While the hardening market is not as severe as compared with the market of the early 2000s, pockets of the marketplace certainly resemble that of a traditional hard market.

2. We estimate the "as is" renewal to be +28% overall – this is our best estimate at this time.

- a. This contemplates a \$110M property limit at a 5% wind deductible;
- b. The estimated increase for property rates are as much as +30% for similarly categorized accounts (or cat exposed, loss affected accounts); and
- c. There is pricing pressure on all other lines with few exceptions.

3. Reducing the property limit back to \$100M would save \$550,000 and result in an overall estimated increase of +25% - this is our best estimate at this time.

- a. Additional, albeit relatively minor, savings may be achieved by reducing limits/increasing retention on other lines; we are exploring these alternatives as it makes sense.



FLORIDA COLLEGE SYSTEM RISK MANAGEMENT CONSORTIUM

Chauncey Fagler, ARM-P
Executive Director & Chief Risk Officer

URMIA President, 2019-2021

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Legal Notice: The

From: Lawrence Barrett <Lawrence.Barrett@fgc.edu>
Sent: Friday, January 8, 2021 4:44 PM
Cc: Tony Ganstine; Marsha Hackathorn; Joshua Davis; Justin Piazza; Brandon Gilliam; Michele Montgomery; Dottie Terryn; Lisa Cook; Melissa Whigham; Michelle Wheeler; Robin Barr; Sherry Knox; Tom Gonzalez
Subject: RE: [EXTERNAL] IMPORTANT PROPERTY CASUALTY INSURANCE INFORMATION for Consortium participating colleges

EXTERNAL: This email originated from outside of SJRstate. Do not click any links or open any attachments unless you trust the sender and know the content is safe. Please forward suspicious emails to PhishStink@sjrstate.edu

I have a question or perhaps some discussion related to property insurance. In 2017 the Consortium reviewed all of the data of each state college related to health insurance and proposed a tiered premium based upon usage (sickness, age, usage etc.) for one year to balance out inequities. Many colleges' premiums remained the same, a few colleges' premiums went down, and about 7 colleges' premiums skyrocketed. The base increase was 5% for that year, while those 7 colleges' premiums increased into double digits. One college received a one-year increase of 30%.

Most of the 7 colleges protested this type of action. We believed a consortium was a collective pool, as a whole, but we were not successful in the final decision by the Consortium of Presidents (COP).

As we begin to discuss the property insurance challenges, would it be possible that the same concept be used as in health insurance? When we research insurance policies and premiums for our homes it is based on claims we have filed for our homes. It may be simplistic but could we not have a tiered plan for each college based on claims, location, etc.

Larry

Florida College System Council of Presidents

Agenda Item Request Form

Agenda Item Name: FCSAA Report

Date of COP Meeting for Agenda Item Consideration: January 15, 2021

Presenter: Dr. John Avendano / Ms. Kelly Warren

Description of Agenda Item: FCSAA Updates

Action Requested:

COP Approval: N/A

Information Only: Retention Project Update, Division Updates

Discussion Items: N/A

Disposition of Item:

Florida College System Activities Association

Report to the Council of Presidents

January 15, 2021

FCSAA Retention Project Update – Changes to Methodology

Academic Division Data Collection Change: This has been our biggest question over the first two years of the project. Initially, we asked advisors/coaches to submit all students who participated in the division, whether the students had the opportunity to travel to the division's tournament or conference or if they were strictly on-campus participants of the division, taking into consideration limited student travel budgets. Because some divisions were struggling with whom to include, the new data collection process will only include students who travel to one of our division activities. This will create a smaller, more manageable research cohort for each academic year. Students who participate in multiple years will be tracked on their initial, first-time-in-college year. We'll use tournament entry, voting apportionment, and/or registration forms from each academic division to compile a cohort for that academic year.

Follow-up Reports: Once a cohort is recorded by the state office, the cohort will sit until the students in the cohort reach the 100% (two years), 150% (three years), and 200% (four years) 60-credit hour completion graduation timing. At that time, FCSAA via the CIA and CSA will work with the college registrars to determine graduation status and/or successful transfer of the cohort students. FCSAA will then compile the data and create public consumption reports. Public data will not be aggregated by college or division nor include any individual student information.

Athletics Division: The Athletics Division will continue its present course. Each year, a new cohort of first-time-in-college athletes will be compiled via team rosters after their first date of participation, and FCSAA will again hold the report until they are added at the two-, three-, and four-year period for follow-up with each college. We are now ready to review the Fall 2018 athletics cohort at the 100% graduation rate for this cohort. We feel our FCSAA student-athletes will have a significantly higher graduation rate than the baseline Florida College System student.

FCSAA Project Manager Doug Ryan and FCSAA Past-President Dr. Bob Bade, VP of Student Services at Pasco-Hernando State College, are the FCSAA Retention Project leads.

Spring 2021 Academic Division Programs

Brain Bowl Division:

FCSAA State Tournament, March 26-27 via Discord. Due to lack of teams in some regions because of recruiting challenges caused by the pandemic, Regional tournaments have been cancelled, allowing all participating teams to compete in the state tournament. The division will hold a practice event the day of the formerly scheduled regionals.

Forensics Division:

FCSAA State Tournament, February 5-6 via Zoom

Music Division:

January 21-23 Symposium gathering cancelled due to the pandemic. The division is moving forward with the Student Artist Competition portion of the Symposium virtually using an app

called Heart Out. Normally we average 60 students participating in the Student Artist Competition; however, due to the recruiting challenges caused by the pandemic, we have 20 participating this year. Our two-year hosting contract with Stetson University will now be for January 2022 and January 2023.

Publications Division:

Annual Conference and Contest, January 29 via Zoom

Student Government Division:

FCSSGA Advocacy Conference, February 2-3 via Zoom

FCSSGA Year End Conference and Elections, April 9-10 via Zoom

Theatre Division:

Moving forward with productions, either socially distanced or virtual, and participating in FCSAA response program.

Spring 2021 Athletics Division Dates

Sanctioned Sports:

FCSAA Division I Volleyball Tournament – March 25-28, Florida State College at Jacksonville

FCSAA Division II Volleyball Tournament – April 1-3, Lake-Sumter State College

FCSAA Men's and Women's Basketball Tournaments – April 7-10, Northwest Florida State College

FCSAA Women's Tennis Tournament – April 16-18, Sanlando Park, Altamonte Springs

FCSAA Softball Tournament – May 7-10, Soldiers Creek Park, Sanford

FCSAA Baseball Tournament – May 7-11, Joker Marchant Stadium, Lakeland

Non-Sanctioned Sports:

NJCAA Men's and Women's Swimming and Diving Championship – April 28-May 1, Erie, NY

NJCAA Women's Golf Championship – May 10-13, Ormond Beach, FL

NJCAA Region 8 Women's Soccer Tournament – May 13-15, 2021, Eastern Florida State College

Respectfully Submitted,

Kelly Warren

FCSAA Executive Director